



Canada China Business Council  
Conseil commercial Canada-Chine  
加中贸易理事会

# The Future of Sino-Canadian Relations

*What Prime Minister Harper's official  
visit means for Canadian Business*

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# What was significant?

- Tone of the visit
- Statements
  - “What does it mean to people on the street, in China and in Canada? It means, simply, opportunity; opportunity that leads to growth and to jobs.”
  - “...we want to sell our energy to people who want to buy our energy, it’s that simple.”
  - “I do not claim to fully understand the unique kinds of challenges that a huge, emerging, spectacularly expanding economy such as this one faces...”
- Agreements signed
  - Government
  - Commercial



# FIPA – The crown jewel

- Foreign Investment Protection and Promotion Agreement

*The two sides announced the conclusion of the substantive negotiations on the bilateral Foreign Investment Promotion and Protection Agreement. Both sides signed a declaration of intent and will work to finalise the text within their respective domestic processes.*

- What is it? Think of it as “political risk insurance against government action destroying your business.”



# Next Stop...FTA?

- *The leaders agreed that the joint study being done in the Canada-China Economic Partnership Working Group on areas where the two economies are complementary will be completed by May 2012, after which Canada and China will proceed to exploratory discussions on deepening trade and economic relations*



# Uranium

- *With a view to strengthening bilateral cooperation in uranium trade and development, both sides held fruitful discussions and reached agreement in principle on a legal instrument to further implement the bilateral Nuclear Cooperation Agreement, which will facilitate exports of Canadian uranium to China. Both sides will work to finalise the text within their respective domestic processes.*



# Agriculture – Where's the Beef?

- *The two sides signed the Protocol between the Canadian Food Inspection Agency and the General Administration of Quality Supervision, Inspection and Quarantine of China and on Quarantine and Health Requirements for Industrial Beef Tallow to be exported from Canada to China.*
- *The two sides signed a Cooperative Arrangement on Inspection and Quarantine Access Issues between the Canadian Food Inspection Agency and the General Administration of Quality Supervision, Inspection and Quarantine of China.*



# Agriculture – Can Do Canola?

- *The two sides signed an MOU between the Canadian Food Inspection Agency and the General Administration of Quality Supervision, Inspection and Quarantine of China on a Cooperative Plan for Leptosphaeria Maculans Risk Mitigation (Joint Canola Research).*



# Plenty of Fish in the Sea

- *The two sides agreed to sign an MOU between the Department of Fisheries and Oceans of Canada and the Ministry of Agriculture of China on Fisheries Cooperation at an early date.*



# Energy

- *The two sides renewed the Memorandum of Understanding (MOU) Concerning Cooperation in the Field of Energy between Natural Resources Canada and the National Energy Administration of China.*



# Natural Resources

- *The two sides signed the MOU on Cooperation between the Natural Resources Canada and the Chinese Academy of Sciences in the Sustainable Development of Natural Resources.*



# Aviation

- *The two sides highlighted the complementary nature of their respective civil aviation industries and the important role they play in contributing to growth and prosperity in both Canada and China, and undertook to strengthen collaboration in this area.*



# Transport

- *The two sides announced the conclusion of substantive negotiations on the amendment to the Canada-China Air Transport Agreement. Both sides will work together to finalise the text within their respective domestic processes.*



# Science & Technology

- *The two sides signed the statement of intent for cooperation in the area of science, technology and innovation, and announced the third batch of Canada-China science and technology cooperation projects*



# Commercial Signings

- 23 agreements
- Nearly \$3 billion in total value
- CCBC members:

Bombardier Aerospace
Bombardier Transportation
Canaccord Financial Ltd.
Clearford
Clevest Solutions Inc
CTC-CIMCO
EHC Detection Systems
Export Development Canada
Huawei Technologies
Hunter Dickinson
MKHW Architects
SNC - Lavalin International
TM4 inc.



# Taxation

- *The two sides announced their intent to conclude the substantive negotiations for an updated Canada-China Agreement on Avoidance of Double Taxation. Both sides will work together to finalise the text within their respective domestic processes.*



# Canadian Visas

- The Chinese side welcomed the availability of multiple entry Canadian visas for Chinese citizens valid for a period of up to 10 years. The relevant authorities will undertake bilateral consultations on further simplifying visa procedures.



# Education

- *The two sides renewed the MOU between the Department of Foreign Affairs and International Trade Canada and the Education Ministry of China on the Canada-China Scholars' Exchange Program, and agreed to explore additional means to expand two-way academic exchange, aspiring to reach the goal of 100,000 students studying in each other's countries within five years. The two sides recognise that there is a particular need to encourage more Canadian students to study in China.*



# Crime Doesn't Pay?

- *The two sides reaffirmed their intention to strengthen cooperation in combatting transnational crime and repatriating fugitives in accordance with their respective laws, and to enhance judicial and law enforcement cooperation, and agreed to launch negotiations on an agreement on the sharing of the proceeds of crime.*



# Other

- *Series of bilateral cultural activities 2013-14*
- *Chongqing Consulate upgraded to Consulate-General*
- *Parks*
- *Peace, security, and stability*
- *Pandas!*

